

The Berthold Vollers company was founded in Bremen in 1932, and at that time was mainly a stockist of raw coffee. With an international customer base, and locations in Bremen, Hamburg, Amsterdam, Rotterdam, Antwerp, Riga, Tallinn, Moscow, Trieste, and Genoa, the Vollers group has grown into a logistics company for high quality commodities, with a wide range of operations. These commodities are primarily raw coffee, cocoa, and other natural products, such as tea. In addition to storage and transport, Vollers also provides additional services such as mixing and cleaning.

The challenge

The Vollers group sought a partner who offered a significant improvement in the operating costs, high availability at all locations, optimum network performance for applications like video conferencing, and transparent SLA management. The selection of such a partner took place not only on the basis of the services or the price, but also to obtain the certainty of finding a partner for future years. Integrity, flexibility, trust, and reliability are values which matter to Vollers in this regard.

The solution

Riedel Networks has implemented a hybrid VPN concept, in which the locations are integrated both via MPLS and also through IPsec connections in a combined VPN. All locations have a backup. Mobile users can access the network via a secured gateway and two factor authentication.

Riedel Networks pro-actively monitors and manages the entire network, including the routers at the customer's site.

Advantages

- High availability of the network all across Europe, with stable and low round trip delays.
- Investment protection; new sites can be integrated quickly and easily.
- Future-proof and flexible thanks to QOS, different priorities, classes of service, and sub networks can be assigned to applications such as ERP or video conferencing.
- Performance monitoring of the network via web browsers, as well as iOS and Android apps.

Customer feedback

"In RIEDEL Networks, we sought and found a partner for whom the management of international VPN networks is part of their day-to-day operations, and who at the same time is uncomplicated and communicates on equal terms with medium-sized enterprises."

Christian Vollers
Owner and Managing Director
Vollers Group GmbH & Co. KG